



Web Marketing All-in-One Desk Reference For Dummies

Arnold, Ian Lurie, Marty Dickinson, Elizabeth Marsten, Michael Becker

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Everyone's doing it - Web marketing, that is. Building an online presence is vital to your business, and if you're looking for Web marketing real-world experiences, look no farther than *Web Marketing All-in-One For Dummies*. These eight minibooks break down Web marketing into understandable chunks, with lots of examples from an author team of experts. The minibooks cover: Establishing a Web Presence Search Engine Optimization Web Analytics E-Mail Marketing Blogging and Podcasting Social Media Marketing Online Advertising & Pay-Per-Click Mobile Web Marketing *Web Marketing All-in-One For Dummies* shows you how to please both customers and search engines; track your performance; market with e-mail, blogs, and social media; and more. It's a one-stop guide to Maximizing Internet potential for your business and ranking high in searches Tracking how your ads, pages, and products perform Managing pay-per-click ads, keywords, and budget, and developing marketing e-mails that customers actually want to read Creating a blog or podcast that helps you connect with clients Using social media outlets including StumbleUpon, Facebook, and Twitter Leveraging mobile technology Generating traffic to your site and writing ads that get clicks Not only that, but *Web Marketing All-in-One For Dummies* includes a Google AdWords redeemable coupon worth \$25 to get you started! Begin developing your Web site strategy and start marketing your business online today.

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