



Keep Your PIE Fresh: Learn How 3 Valuable Lessons Create Greater Success at Work

Todd Arthur Heskett

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Follow 6 characters on their journey to create greater personal success at work. They are guided by the PIE Guy, through the simple yet effective and practical PIE development model. PIE, or Preparedness, Image, and Effort, have helped countless people in over 30 countries to realize their full potential.

Some of the journeys include:

- Moving from an individual contributor to a leader of people
- Engaging teams through vision creation and sharing
- Enabling individuals to add value without “directing”

The characters' challenges transcend cultures and industries and are universally experienced. You may find the real-life examples similar to your own, your direct reports or peers' challenges.

The main message underlying Keep Your PIE Fresh is that development alters success. Use the principles outlined in this book to do things slightly differently to get better results. Remember, successful people exhibit a relentless pursuit of continuous improvement by 10% and always keeping their PIE fresh.

Remember, development ALTERS success.

ALTERS = Act. Learn. Think. Elevate. Repeat. Share

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