



# Federal Taxation of Real Estate Exchanges: Ideas and Strategies-What Works. What Doesn't. And Why.

*Richard Robinson*

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## **Federal Taxation of Real Estate Exchanges: Ideas and Strategies-What Works. What Doesn't. And Why.** Richard Robinson

Federal Taxation of Real Estate Exchanges is a crash course in the art of the deferred real estate exchange. Learn easy steps to sell old real estate and buy new without paying federal income taxes by using IRS safe-harbor exchange rules. It's the definitive guide to taxation of real estate exchanges for real estate investors and serious professionals who are seeking a growing sophistication and appreciation of how powerful the deferred exchange is in the fast changing world of real estate investments. Federal Taxation of Real Estate Exchanges was first born as a three-day continuing education seminar which author Rich Robinson wrote and taught to thousands of real estate agents, CPAs and investors from coast-to-coast. During this time Rich teamed up with real estate broker and Qualified Intermediary, Jim Maxwell. By combining Rich's years of experience as a CPA, writing and teaching federal taxation of real estate transactions and Jim's practical "street smart" knowledge and background in real estate exchanging, they created a new educational program presented at the National Association of Realtors® Annual Convention. This course is based on that highly successful program.

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