



# A Message to Garcia

*Elbert Hubbard*

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## **A Message to Garcia** Elbert Hubbard

A Message to Garcia is an inspirational essay written by Elbert Hubbard. It was originally published as a filler without a title in the March, 1899 issue of the Philistine magazine which he edited, but was quickly reprinted as a pamphlet and a book. It was wildly popular, selling over 40 million copies, and being translated into 37 languages. It also became a well-known allusion in American popular and business culture.

The essay celebrates the initiative of a soldier who is assigned and accomplishes a daunting mission. He asks no questions, makes no objections, requests no help, but accomplishes the mission. The essay exhorts the reader to apply this attitude to his own life as an avenue to success. Its wide popularity reflected the general appeal of self-reliance and energetic problem solving in American culture. Its "don't ask questions, get the job done" message was often used by business leaders as a motivational message to their employees.

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